

Challenges:

As a company, Premier Contract Supplies Ltd has a delivery network including 18 vehicles, which deliver nationwide. This incurs costs in terms of fuel, vehicle repairs, and the need for new vehicles. While offering a high level of service to their customers, this can sometimes lead to challenges with regards to the use of their delivery vehicles. They also have 6 warehouses processing goods in and out, incurring energy costs, as well as running multiple offices of staff and ensuring they are operating well, heated, and renovated when required. Unfortunately, there is still a need to print paper copies of picking notes and other paperwork in some instances. They also have an external sales team and management team who travel across the country.

Their customers and suppliers are engaging with them and wanting more information regarding how they are reducing their carbon impact, working towards sustainability, and what they are doing to ensure they are reducing their negative impact on the environment and increasing the positive value they bring.

Impact:

In tackling these challenges, Premier Contract Supplies Ltd has struggled at times to understand what is required, as well as finding ideas and solutions to sustainability challenges they face. Customers are increasingly seeking further engagement from them with regards to sustainability, particularly in Carbon and aiming towards being Carbon Neutral. The tools available on the School have enabled them to calculate their carbon emissions, as well as gaining a greater understanding of embodied carbon. They have also found it helpful having a wealth of resources that they can engage their staff with, to improve their knowledge and understanding of sustainability and the part they play in improving it.

Resources:

Assessments – The tools provided have been very useful for Premier Contract Supplies Ltd to assess where they are as a company and identify areas requiring further development.

Action plan – It has been helpful for Premier Contract Supplies Ltd to see how they can move forward and identify the key areas to focus on.

E-learning modules – Premier Contract Supplies Ltd finds the range of modules offered particularly useful, especially in terms of length, learning style, and topic variety.

Fact box



Company

Premier Contract Supplies Ltd

No of employees

93

HQ

Farnborough

Website

www.premiercontractsupplies.co.uk

Main contact

Deborah Van Nes

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Services

Supply of sanitary ware to the contract market

About

Premier Contract Supplies, founded in 1998, is one of the UK's largest independent suppliers of bathrooms to the new build market. We have warehouses across the UK and work closely with manufacturers to help build specifications and provide customers with a high level of service. We work with many large housebuilders, as well as regional developers, contractors, architects, and designers.

Value gained:

Although Premier Contract Supplies Ltd only began engaging with the School in the last year, they have already received many benefits. There is a wealth of material on the School covering many areas, which has allowed them to train their managers in key areas and begin to engage staff at all levels with the School. They were offered a training day with another company on Equality, Diversity, and Inclusion, which was relatively expensive. However, they found multiple courses, presentations, and case studies on the School for similar training, which they are now using to train their staff without the cost of an expensive training day.

Furthermore, they have been able to use the resources to provide key information required for their customers, leading to them winning business and meeting customer requirements more effectively. The School has improved their reputation with regards to sustainability, and more than that, it is helping them improve their sustainability strategies for the benefit of all. As mentioned above, they have found it very useful for understanding embodied carbon, the impact they are currently having, and ways in which they can reduce carbon emissions.

Future proofing:

Premier Contract Supplies Ltd intends to engage all their staff with the School in the coming months, covering a variety of learning topics.