

# Case Study: UK Cylinders

## Challenges:

UK Cylinders has experienced significant growth in the last 3 years. This means that they are now engaging and working with many more suppliers and customers than ever before. In order to continue the long-term growth of the business, they are aware they need to ensure this growth is managed in a responsible and sustainable way. They take all aspects of sustainability into consideration when making decisions within the business – this encompasses all processes from the materials they buy and where they source them, the way in which the cylinders are manufactured, and consideration for the end of the product life e.g. making the product recyclable, reducing waste, and choosing carefully the packaging they use to ensure its robustness and protects the cylinders in transit but also is responsibly sourced and recyclable. Also, they make sure that the transport companies they utilize to distribute their products share their values around sustainability.

#### Impact:

Being part of the School has impacted UK Cylinders' business in several ways. Firstly, by offering them access to an easily accessible library of resources from which they can draw information, it has helped them ensure they know what best practice is and how they can achieve it, while demonstrating to their clients that they are committed to achieving and are actively working towards shared goals. Also, being a part of the School has driven positive changes within the business, primarily giving them a platform on which to review their practices, identify and target where they can make changes, and giving them the tools to help them do so. In addition to this, they recognize that being a part of the School is becoming increasingly important to their current and new potential clients where the emphasis on sustainability is becoming increasingly important. They see membership of the School as a major positive in assisting them to be successful in future tenders.

#### **Resources:**

**Assessments** – UK Cylinders found the school's assessments to be extremely useful to their business, helping them to accurately identify any knowledge gaps and understand more deeply how they can manage their environmental, social, and economic impact.

Action plan – Their action plan helped UK Cylinders to plan effectively where they can enhance their approach to sustainability in an achievable way. Also, the assessments highlighted to them the positives, where they are exceeding the industry benchmark, showing them where they are getting it right as well as showing them where they have room to improve.

# Fact box



#### Company

**UK Cylinders** 

No of employees

91

HQ

Wakefield, West Yorkshire

#### Website

www.ukcylinders.co.uk

Main contact

Tony Staniforth

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#### Services

Manufacture and supply of hot water storage products for fossil fuel and renewable energy systems.

#### About

Based in the UK we are a market led company with many years' experiences in manufacturing and product development of Hot Water Storage solutions. We hold strong values in terms of supporting customers' requirements in an everchanging market. This is demonstrated in the evolution of our product range to encompass renewables such as heat pump and solar PV compatible solutions of which we now have the UKs widest range.



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**E-learning module -** In accessing the e-learning modules, UK Cylinders found the wide variety of information on the platform accessible and easy to digest. The clear presentation of this information and the interactive nature of it has been a simple yet helpful way for them to widen their understanding of sustainability issues that have an impact on their company's functions.

## Value gained:

Increasingly, UK Cylinders' clients are enquiring about their membership status of the Supply Chain Sustainability School. On starting their SCSS journey, they found that conversations about being a member opened new opportunities for them, gave them increased knowledge around key issues, and demonstrated their commitment to a more sustainable future.

### Future proofing:

UK Cylinders plans to continue their engagement and utilization of the resources that the school offers, helping them to keep up to date and current within an ever-changing industry. They will use the information and experiences they gain by being a member of the school to help them on their journey of continuous improvement.